FATE

Annual Report

2025-2026

Presented to the FCPS School Board

Foundation for Applied Technical Education, Inc.

Entrepreneurship • Residential Construction • Student Auto Sales

Key Impact Metrics

2025–2026 School Year

$220K+

Provided This Year

To FCPS CTE programs

$25K+

Granted This Year

Program Enhancement Grants

9

Scholarships Awarded

Over 18 years | $371K+ total

116

Vehicles Sold

SAS — 246 vehicles donated

$33,630

Seed Money — 10 High Schools

$25K

Program Enhancement Grants

18K

Scholarships Awarded This Year

$164K

Reinvested into Auto Programs

Educational Focus: Residential Construction

13th Home Sold

Spring Village Estates — $1.35M all-cash offer, Aug 2025

Lot 14 In Progress

Broke ground April 2025; fully under roof; students learning framing, windows & take-offs

OSHA 10 Certification

Every student earns industry-recognized safety credential

~1,000 Students

Have gained HQWBL experience since 2006 in Spring Village Estates

5 Builds Remaining

Site concludes ~2030; Phase III planning is critical priority



Lot 13 — Sold (2025)



Lot 14 — Foundation & Slab Completed (2026)



Lot 14 — Under Roof (2026)

Educational Focus: Student Auto Sales



Annandale Auto Student SKillsUSA Regional 1st Place winner (2026)



Lake Braddock Auto Students (2026)



Marshall Academy Automotive Program - (2026)

246	116	$219K+	$164K
Donations Received	Vehicles Sold	Total Sales Generated	Reinvested into Programs

Virginia's Only HS Dealership

Located at Marshall Academy — State's sole high school independent auto dealership

Full Vehicle Lifecycle

Donated vehicles → inspection → diagnose/repair → sale; real-world dealership skills

13 Programs Supported

Vehicles distributed to FCPS automotive programs across the district

ASE Certification Prep

Trainer vehicles support Automotive Service Excellence exam readiness

Instructional Reinvestment

$164K funds equipment, tools & instructional necessities

Educational Focus: Entrepreneurship



Chantilly HS Market Days (2026)



Hayfield Market Days (2026)



McLean Market Days (2026)

School-Based Enterprises

Students operate real businesses in a risk-managed classroom setting using mobile kiosks and vending machines

Market Days Events

$33,630 in seed money loans to 10 FCPS high schools for product development and sales

Hands-On Learning

Students identify MVPs, build budgets, develop branding, and deliver customer service

Business Skills

Inventory management, market strategy, and experiential entrepreneurial learning

Educational Focus: Program Enhancement Grants

9 Grants Fully Funded

6 High Schools, 1 Middle School, and 2 Alternative Programs

~$25,000 Donated

Impacted students in four different CTE programs: HMS, T&I, TEE, and FACS

~1,700 Students

Students benefited from expanded opportunities

Quote from Pharmacy Tech Student:

"... I learned a lot from each pharmacy like what they do and how they work with the rest of the hospital. I liked how organized each pharmacy was compared to a retail pharmacy."

."



Rachel Carson Middle School - FACS - Small Appliances (2026)



Fairfax Academy - FACS - Fashion Show Merchandise (2026)



Falls Church Academy - HMS - Pharmacy Technician Inova Field Trip (2026)

Educational Focus: Scholarship



FATE Apprenticeship Scholarship- Devin Timberlake, Edison Academy Student of Year



FATE Tool Scholarship Winners

9	$18K	4	5
Scholarships Awarded	Amount Awarded	Academic Scholarships	Career Ready Scholarships

Focus on FATE Core Education Areas

Automotive Technology, Residential Construction, and Entrepreneurship

Awarded over $371,000

145 students from FCPS High Schools

Unique Tools Scholarships

Equips graduates to be career ready

Apprenticeship

Awarded to support academic and career development

Academic

Earned based on academic, extracurricular, and CTE focused achievements

FCPS Strategic Plan Alignment

Goal 5 - Leading for Tomorrow's Innovation

Program Area	Description
Student Scholarships	Provides academic, apprenticeship & tool scholarships to support post secondary plans
Student Auto Sales	Creates HQWBL opportunities while preparing students to earn Industry Certifications prior to entering the workforce.
Program Enhancement Grants	Provides learning opportunities to prepare students for their future.
Entrepreneurship Loans	Supports HQWBL experiences, specifically structured as school-based enterprises that bridges classroom instruction with real-world business operations.

Strategic Challenge:

Phase III Site Acquisition

⏱ Finite Timeline

5 builds remaining at Spring Village Estates — site concludes by ~2030

Land at a Premium

Fairfax County land scarcity makes traditional single-family site acquisition extremely challenging

🔍 Alternatives to Explore

On-the-job training with FCPS trades employees, school improvement projects, Industry partners.

Thank You

Questions & Discussion

- 4,200+ Students impacted this year across all FATE programs
- $220,000+ invested in FCPS CTE programs
- Phase III site planning is the #1 strategic priority
- Fall 2026 Chantilly Academy pilot expands our reach by 80 students

The future of trade careers starts here — in our classrooms.

FATE

Foundation for Applied Technical Education, Inc.

fatefacts.org

Entrepreneurship
Residential Construction
Student Auto Sales
Program Grants
Scholarships